

Minutes Golf Committee May 7, 2008

Minutes of the Golf Committee meeting held on May 7, 2008, 7:00 a.m., at Ken McDonald Golf Course, 800 E. Divot Dr.

Members Present:

Robert Marshak, Chair Alex Walsh Fred Wood Robert Lofgren Ron Cosner Clem Star

Members Absent:

Dennis Brady Jim Harelson John Bebbling

City Staff Present:

Sam Thompson, Deputy Manager Parks and Recreation – Parks Services Gladys Wagoner, Administrative Assistant – Parks Services Mike Armfield, Recreation Supervisor - Parks and Recreation Tim Pfannenstein, Parks & Golf Course Supervisor - Parks and Recreation

Golf Course Concessionaires Present:

Jim Bellows, Golf Concessionaire Bob Lockhart, Golf Pro Shop Jennifer Marsh, Golf Pro Shop James Godfrey, Food and Beverage Concessionaire

Meeting convened at 7:00 a.m.

Robert Marshak called the meeting to order.

Agenda Item 1 – Approval of Minutes – March 5, 2008 Meeting

Minutes of the March 5, 2008 meeting were accepted as written.

Agenda Item 2 – Public Appearances

Six public appearances – No comments.

Agenda Item 3 – Update on the Progress of the New Clubhouse Plans

Sam Thompson, Deputy Manager-Parks Services, Parks and Recreation Department, provided updates on the new clubhouse plans.

- 1. Continue to look at financing, how can this be paid for?
- 2. Working with Mark Vinson, Planning Department, on costs.
- 3. Enterprise fund cannot sustain this project.
- 4. Will go to Council in the near future.

<u>Agenda Item 4 – Update on the schedule for the Western Canal Bike Path Project</u> Sam Thompson, Deputy Manager-Parks Services, Parks and Recreation Department, provided updates on the Western Canal Bike Path project schedule.

- 1. There are delays will not go to Council until August 2008.
- 2. Possible start date at the golf course is May/June 2009 do not want to impact busy season.

Agenda Item 5 - Rounds/Revenue of the Golf Enterprise

Sam Thompson, Deputy Manager-Parks Services, Parks and Recreation Department, reviewed the recent totals for rounds and revenue.

- 1. Ken McDonald participation/revenue/green fee numbers down in April.
- 2. Rolling Hills balanced out rounds & revenue were up slightly.
- 3. Discretionary monies are very tight and people are not spending as much.

Agenda Item 6 – Impact of Papago Golf Course Closing

1. Hard to say at this moment.

<u>Agenda Item 7 – Maintenance Updates</u>

Tim Pfannenstein, Golf Course Maintenance Supervisor, provided an update on course maintenance activities at both courses.

- 1. Ken McDonald prepping for city amateur.
- 2. Discuss over-seeding for this year Follow last years schedule and go early? Stagger the over-seeding? Do not close both courses at the same time?
- 3. Delivery of new equipment at the end of the week or early next week.
- 4. Hydro-seeding bald areas at Ken McDonald.
- 5. Aerifying with solids.
- 6. Clean up palm trees next month.

Agenda Item 8 – Marketing

Mike Armfield, Community Services Supervisor, Parks and Recreation Department, provided the updates.

Constant contact with email blasts – keeps existing customers updated quickly.

- Working with Channel 10 on their "Deal of the Day" program. Idea presented is Buy a
 green fee at Ken McDonald and get a free one at Rolling Hills. Channel 10 is
 considering this.
- 3. Hot Spots VIP cards given at Rolling Hills to its best customers. Get a large bucket for the price of a small bucket 25% off merchandise 10% off food and beverage.
- 4. School is out and junior clinics are up and running again.
- 5. Alex Walsh suggested marketing the junior programs to some neighborhoods in the south Phoenix area.

Agenda Item 9 – Chair/Board Member Comments

- 1. Bob Marshak stated our courses are in great shape thanks to dedicated maintenance staff.
- 2. Alex Walsh stated the greens/bunkers are in great shape.
- 3. Clem Star suggested putting on a benefit tournament for veterans proceeds would go to the state veterans. Will look into this possible sponsors?

Meeting adjourned at 7:34 a.m.

Prepared by: Gladys Wagoner, Administrative Assistant, (480) 350-8165

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